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# THE 2016 BEST PRACTICES AGENCIES

**ALABAMA**

Byars|Wright, Jasper  
Cobbs Allen, Birmingham  
Fountain, Parker, Harbarger & Associates,  
Huntsville  
S.S. Nesbitt, Birmingham  
Starke Agency, Montgomery  
Thames Batre, Mobile

**ARKANSAS**

BHC Insurance, Fort Smith  
Mark V. Williamson Co., Little Rock

**ARIZONA**

Minard-Ames Insurance Services, Phoenix

**CALIFORNIA**

Bolton & Company, Pasadena  
Cavignac & Associates Insurance Brokers,  
San Diego  
Dahlmeier Insurance Agency, Chico  
InterWest Insurance Services, Sacramento  
Morris & Garritano Insurance Agency,  
San Luis Obispo  
Navion Insurance Associates, Anaheim Hills  
Owen-Dunn Insurance Services, Sacramento  
Purves & Associates, Davis  
Rancho Mesa Insurance Services, Santee  
Seven Corners Insurance Solutions, Torrance  
Socher Insurance Agency, Burlingame  
Stratton Agency, San Carlos  
Teague Insurance Agency, La Mesa  
Tyler Insurance Agency, El Centro  
Woodruff-Sawyer & Co., San Francisco

**COLORADO**

CCIG, Greenwood Village  
Lakeside Insurance Center, Arvada  
Surescape Insurance Services, Littleton

**CONNECTICUT**

AAA Allied Insurance Services,  
West Hartford  
ACBI Insurance, Fairfield  
NEBCO Insurance Services, Greenwich  
Sachs Walsh Insurance, Westport  
Sinclair Insurance Group, Wallingford

**DISTRICT OF COLUMBIA**

Clements Worldwide, Washington

**DELAWARE**

Bellevue Insurance Services, Wilmington

**FLORIDA**

Baldwin Risk Partners, Tampa  
Bouchard Insurance, Clearwater  
Corkhill Insurance Agency, Orlando  
Harden, Jacksonville  
Herbie Wiles Insurance, St. Augustine  
King Insurance Agency of Gainesville,  
Gainesville  
Lanier Upshaw, Lakeland  
NSI Insurance Group, Miami Lakes  
Rofis Insurance Services, Hollywood  
Strategic Insurance Services, Clearwater

**GEORGIA**

BBWH Insurors, Statesboro  
Blanchard & Calhoun Insurance Agency,  
Augusta  
Flegal Insurance, Rossville  
Gillman Insurance Problem Solvers, Alpharetta  
Holman and Company, Alpharetta  
Hutchinson Taylor Insurance Agency, LaGrange  
Johnson & Bryan, Atlanta  
Prime Financial Services, Fayetteville  
Pritchard & Jerden, Atlanta  
Seacrest Partners, Savannah  
Siegel Insurance, Atlanta  
Sterling Risk Advisors, Atlanta  
Turner & Associates Insurance, Brunswick  
Williams Turner & Mathis, Atlanta

**IOWA**

AG Risk Insurance, Oelwein  
CSB Insurance Group, Johnston  
Holmes Murphy, West Des Moines  
LMC Insurance & Risk Management,  
West Des Moines  
Shomo-Madsen Insurance, Marshalltown  
TrueNorth Companies, Cedar Rapids

**ILLINOIS**

Alper Services, Chicago  
Assurance Agency, Schaumburg  
Connor & Gallagher OneSource, Lisle  
Esser Hayes Insurance Group, Naperville  
J. Krug & Associates, Mount Prospect  
Nicoud Insurance Services, Springfield  
Rosenthal Bros., Deerfield  
The Horton Group, Orland Park  
The Plexus Group, Deer Park

**INDIANA**

General Insurance Services, La Porte  
Gibson Insurance Agency, South Bend  
Harrington-Hoch, Richmond  
HUPE Insurance Service, Fort Wayne  
LHD Benefit Advisors, Indianapolis  
MJ Insurance, Indianapolis  
Wetzel Insurance Agency, North Manchester

**KANSAS**

Conrade Insurance Group, Newton  
IMA Financial Group, Wichita  
SBS Insurance Agency, Seneca  
Smart Insurance Services, Abilene  
The Reilly Company, Leavenworth

**KENTUCKY**

Epic Insurance Solutions, Louisville  
Garrett-Stotz Company, Louisville  
Higgins Insurance & Benefits, Hopkinsville  
Insurance Service Centers of Southeast  
Kentucky, Corbin  
Lawton Insurance, Central City  
Roeding Insurance Group, Fort Mitchell

**LOUISIANA**

Eagan Insurance Agency, Metairie  
Eustis Insurance & Benefits, Metairie  
Gillis, Ellis & Baker, New Orleans  
Lewis Mohr Real Estate & Insurance Agency,  
Baton Rouge  
McElveen Insurance, Lake Charles

**MASSACHUSETTS**

Chase & Lunt, Newburyport  
FBinsure, Taunton  
Greylock Insurance Agency, Pittsfield  
J.K. Olivieri Insurance Agency, Middleboro  
MTM Insurance Associates, North Andover  
Mid-State Insurance Agency, Worcester  
Risman Insurance Group, Medford  
Rogers & Gray Insurance Agency, South Dennis  
T Edmund Garrity & Co., Cambridge  
Tetrault Insurance Agency, New Bedford

**MARYLAND**

Consolidated Insurance Center, Owings Mills  
HMS Insurance Associates, Hunt Valley

**MAINE**

Cheney Insurance Agency, Damariscotta  
W.J. Wheeler Insurance Agency, South Paris

**MICHIGAN**

Barnich Kavanaugh & Cooper, Cheboygan  
Berends Hendricks Stuit Ins. Agency, Grandville  
Cobb-Hall Insurance, Howell  
Guy Hurley, Troy  
Hartland Insurance Agency, Hartland  
Kapnick & Company, Adrian  
Meiers Lombardini Lemanski Insurance,  
East Lansing  
Mercure Insurance Agency, Rockwood  
Nulty Agency, Kalamazoo  
Russell & Schrader Insurance Agency, Charlotte  
The Regency Insurance Group, East Lansing  
VAST, Marquette

**MINNESOTA**

Anderson Insurance & Investment Agency,  
Minneapolis  
Associated Financial Group, Minnetonka  
Christensen Group, Minneapolis  
Cobb Strecker Dunphy & Zimmermann,  
Minneapolis  
Cornerstone Insurance Agency, Victoria  
Dyste Williams, Minneapolis  
Marshik Insurance Agency, Little Falls  
Roundbank Insurance Agency, Waseca

**MISSOURI**

BancorpSouth Insurance Services, Springfield  
The Daniel and Henry Co., St. Louis

**MISSISSIPPI**

Fisher Brown Bottrell Insurance, Jackson  
Galloway-Chandler-McKinney Insurance,  
Columbus  
Lemon-Mohler Insurance Agency,  
Ocean Springs  
Ross & Yerger Insurance, Jackson

**MONTANA**

PayneWest Insurance, Missoula

**NORTH CAROLINA**

Alliance Insurance Services, Winston-Salem  
Cameron M. Harris & Company, Charlotte  
ECM Solutions, Charlotte  
Granite Insurance, Granite Falls  
Harold W. Wells and Son, Wilmington  
Main Street Financial Group, DBA Main Street  
Insurance Group, Forest City  
O'Connor Insurance Associates, Charlotte  
Twin City Insurance Agency, Newton

**NORTH DAKOTA**

Vaaler Insurance, Grand Forks  
Warner and Company, Fargo

**NEBRASKA**

Barney Insurance, Kearney  
Ellerbrock-Norris Insurance, Hastings  
UNICO Group, Lincoln

**NEW HAMPSHIRE**

Clark-Mortenson Agency, Keene

**NEW JERSEY**

Allen & Stults Co., Hightstown  
Bogle Agency Insurance, Lyndhurst  
Nottingham Agency, Hamilton Square  
Owens Group, Englewood Cliffs  
Rue Insurance, Hamilton Township  
Scirocco Financial Group, Hasbrouck Heights  
Van Dyk Group, Beach Haven Terrace

**NEW MEXICO**

Burke Insurance Group, Las Cruces

**NEVADA**

Cragin & Pike, Las Vegas  
L/P Insurance Services, Reno

**NEW YORK**

Austin & Co., Albany  
BNC Insurance Agency, Rye Brook  
First Niagara Risk Management, Buffalo  
Jayroy, Kernan, & Gilroy, New Hartford  
Lawley Service, Buffalo  
Merriam Insurance Agency, Schenectady  
Northern Insuring Agency, Plattsburgh  
R.J. O'Brien Insurance Agency, Glens Falls  
Rose & Kiernan, East Greenbush  
Seely & Durland Insurance, Warwick  
York International Agency, Harrison

**OHIO**

Althans Insurance Agency, Chagrin Falls  
Carroll Insurance Group, Maumee  
Fair-Lichty-Resch, Kenton  
Hanhart Agency, Dover  
Huntington Insurance, Westerville  
Jacobs Vanaman Agency, Coshocton  
James B. Oswald Company, Cleveland  
K&J Flickinger Ins. Agency, Norwalk  
Knight Insurance Group, Toledo  
Leugers Insurance Agency, Maria Stein  
Overmyer Hall Associates, Columbus  
Phelan Insurance Agency, Versailles  
Phillips Insurance Associates, Wilmington  
Ruese Insurance Agency, Sidney  
The Wiseman Agency, Gallipolis  
Wilks Insurance Agency, Hamilton

**VIRGINIA**

Armfield, Harrison & Thomas, Leesburg  
DeJarnette Insurance Agency, Brookneal  
Engle Paxson & Hawthorne Insurance Services,  
Leesburg  
Scott Insurance, Lynchburg  
S.L. Nusbaum Insurance Agency, Norfolk

**OKLAHOMA**

INSURICA, Oklahoma City

**OREGON**

The Partners Group, Portland  
RiskPoint Insurance Advisors, Lake Oswego

**WISCONSIN**

HNI Risk Services, New Berlin  
M3 Insurance, Madison  
R&R Insurance Services, Waukesha  
The Starr Group, Greenfield

**WEST VIRGINIA**

G. J. Garton Insurance Agency, Weston  
Mountain State Insurance Agency, Charleston

**PENNSYLVANIA**

Engle-Hambright & Davies, (EHD), Lancaster  
Gannon Associates, Towanda  
Gunn-Mowery, Camp Hill  
Miller's Insurance Agency, Downingtown  
Paul Sprowls Agency, Uniontown  
Rossbacher Insurance Group, Corry  
Seubert & Associates, Pittsburgh  
William A. Graham Company d/b/a The Graham  
Company, Philadelphia

**RHODE ISLAND**

Apple Valley Agency, Greenville  
Loiselle Insurance Agency, Pawtucket  
Mansfield Insurance Agency, Westerly  
Starkweather & Shepley Insurance Brokerage,  
East Providence

**SOUTH CAROLINA**

Anderson Insurance Associates, Charleston  
CSP Insurance Services, Florence  
KeenanSuggs, Columbia  
Peoples Underwriters, Conway  
South Carolina Insurance Brokers, Greenville

**TENNESSEE**

Athens Insurance Agency DBA P & C Risk  
Services, Athens  
BFS Insurance Group, Clarksville  
Bagley & Bagley, Fayetteville  
Full Line Insurance Agency, Loudon  
Hatchett Insurance Agency, Winchester  
Lipscomb & Pitts Insurance, Memphis  
McDaniel-Whitley, Germantown  
Montgomery & Associates Insurance and  
Financial Services, Brentwood  
Regions Insurance Group, Memphis  
TIS Insurance Services, Knoxville  
The Crichton Group, Nashville  
Widener Insurance Agency, Johnson City

**TEXAS**

BKCW, Killeen  
Bosworth & Associates, Tyler  
Brady, Chapman, Holland & Assoc., Houston  
Catto & Catto, San Antonio  
CoVerica, Dallas  
Century Insurance Agency, Denton  
Focus Insurance & Financial Services, Houston  
Garrett Insurance Agency, Kerrville  
Insurors of Texas General Agency, Waco  
K & S Insurance Agency, Rockwall  
Montalvo Insurance Agency, Weslaco  
Pathfinder/LL&D Insurance Group, Houston  
Patterson & Associates Insurance Agency,  
Richardson  
Pierson & Fendley Insurance Agency, Paris  
RHSB, Dallas  
Sanford & Tatum Insurance Agency, Lubbock  
Shepard Walton King Insurance Group, McAllen  
Swingle, Collins & Associates, Dallas  
Texas Associates Insurors, Austin  
Threlkeld & Company Insurance, Tyler  
Watkins Insurance Group, Austin  
Weatherby-Eisenrich Insurance, Southlake  
Wortham Insurance, Houston

**UTAH**

Diversified Insurance Group, Salt Lake City  
Fred A. Moreton & Company, Salt Lake City  
The Buckner Company, Salt Lake City  
The Presidio Group, Salt Lake City

**WASHINGTON**

Davidson & Associates Insurance Agency, Vancouver  
Parker, Smith & Feek, Bellevue  
Pilkey Hopping & Ekberg, Tacoma

**WASHINGTON**

The Partners Group, Portland  
RiskPoint Insurance Advisors, Lake Oswego

**WISCONSIN**

HNI Risk Services, New Berlin  
M3 Insurance, Madison  
R&R Insurance Services, Waukesha  
The Starr Group, Greenfield

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