



Independent Insurance Agents  
& Brokers of America, Inc.

## ACT MEETING

May 20-21, 2019

Duke Energy Convention Center

Cincinnati, OH

### HIGH-LEVEL SCHEDULE OF EVENTS

#### **Monday, May 20, 2019**

11:30 am - 12:15 pm	Lunch	<i>Junior Ballroom B, 3rd Floor</i>
12:15 pm - 5:30 pm	ACT Meeting, Day 1	<i>Junior Ballroom A, 3rd Floor</i>
5:45 pm - 7:00 pm	ACT Informal Small Group 'Meet-ups'	<i>locations TBA</i>

#### **Tuesday, May 21, 2019**

7:00 am - 8:00 am	Breakfast	<i>Junior Ballroom D, 3rd Floor</i>
8:00 am - 12:00 pm	ACT Meeting, Day 2	<i>Junior Ballroom A, 3rd Floor</i>

**Please note dress attire is business casual.**

## DAY ONE AGENDA

Monday, May 20

**Room Location:** *Duke Energy Convention Center, Junior Ballroom A, 3rd Floor*

- **Welcome & Meeting OPENING 12:15-12:40 PM**  
*ACT Executive Director Ron Berg*
- **Carrier Innovation and Innoscouting 12:40-1:30 PM**  
*SG Galgali - Innoscout, American Modern Insurance Group*
- **APIs and the IA distribution 1:30-2:20 PM**  
*Jason Kolb – Founder & CEO, DAIS Technology, Inc.*

### **BREAK & Networking opportunities 2:20-2:40 PM**

- **Working Session: ACT 'API' Work Group 2:40-3:25 PM**  
*Steve Anderson & Duke Williams, Work Group Chairs*
- **Agency Resources for Data Analytics & Insights 3:25-4:10 PM**  
*Jeff Smith & Adam Crumrine – OIA & IntellAgents*
- **ACORD – Update on Forms/Standards/Industry Collaboration 4:15-4:50 PM**  
*Malou August (ACORD) & Frank Sentner (Sentwood Consulting), Ron Berg*
- **ACT SFI Work Group: Focus Areas for 2019/2020 4:50-5:15 PM**  
*Rick Morgan, Ron Berg*
- **DAY 1 CLOSING REMARKS 5:15-5:30 PM**  
*ACT Chairman Jay Byrnes*
- 6:15 – 8:00 PM  
**Informal ACT Small Group Dinner Meet-Ups**  
*Downtown locations TBA – Walking distance*

## DAY TWO AGENDA

Tuesday, May 21

**Room Location:** *Duke Energy Convention Center, Junior Ballroom A, 3rd Floor*

- **Day 2 Welcome & Meeting OPENING 8:00-8:10 AM**  
*ACT Committee Chair Jay Byrnes*

- **Tech-forward solutions on water & flood mitigation** 8:10-8:55 AM  
*Samuel Affolter – Sr. Director, Head of Agency Research & Innovation, Safeco*
- **Carrier/Agency Tech Partnerships** 9:00-9:45 AM  
*Chris Ross–Travelers, Joe Clabaugh–Cincinnati, Howie Barber–Ohio Mutual, Chris Cline–Westfield*
- **ADA & Insurance Impacts** 9:45-10:20 AM  
*Larry Neilson – CEO & Managing Partner, Neilson Consulting and ProgramBusiness.com*
- **BREAK & Networking opportunities** 10:20-10:35 AM
- **Update from ACT Small Commercial Rating work group – Comp Rater Pilots** 10:35-11:10 AM  
*Jim Armitage, Work Group Chair*
- **Cyber: Digital Survival in the 21<sup>st</sup> Century** 11:10-11:55 AM  
*Kevin Baker - Information Security Leader, Westfield Group*
- **ACT MEETING CLOSING REMARKS** 11: 55 AM  
*ACT Chairman Jay Byrnes, Ron Berg*

*\* Those also joining NetVU Accelerate will move to the Accelerate Opening Session at 12:00 pm*

+++++

**NEXT ACT MEETING: Wed & Thu, October 23-24, 2019**  
 Fort Worth Omni – Fort Worth, TX  
*In conjunction with the EZLynx AgentLynx 2019 Conference*