

ACT Safeco: Water Mitigation

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How much does this matter?

How much is the average water claim?

\$500-\$1,000

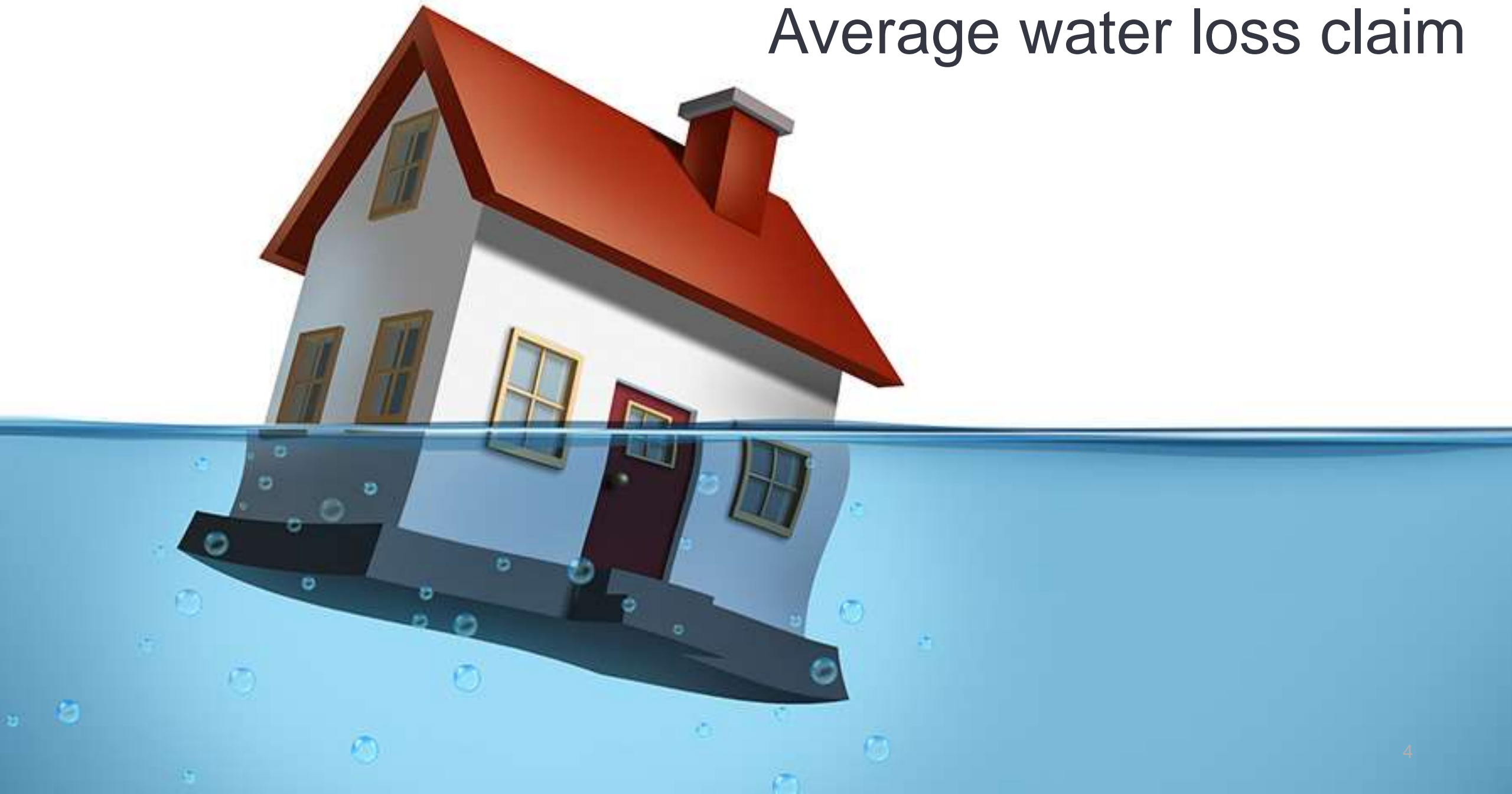
\$1,000-\$2,000

\$2,000-\$4,000

\$5,000-\$7,000

+\$7,000

Average water loss claim



Water Mitigation Technology

How many here have a water mitigation device?

Individual sensor

Whole-home
system

Both

None

Passive



Active

Point of Loss



Whole Home

In-Home



Weatherized

DIY



Professional Install



Passive

Point of Loss

In-Home

DIY



Active

Whole Home

In-Home

DIY



Active

Whole Home

Weatherized

Professional Install

What's next?



What are carriers doing?

Make your home safer and smarter with Travelers Smart Home Insurance Solution - insurance, a smart home device kit and

Start your quote now

Here's what you can get*:

- ✓ Travelers Home Insurance – top protection for the things th
- ✓ FREE latest Amazon Echo Dot with Travelers Skills for Alexa
- ✓ Discounted smart home device kit with savings on Travelers
- ✓ Expert installation by Amazon Home Services (where availa

*See Terms & Eligibility

Learn More About the Offer and Travelers S

Smart Kit



Includes

- Echo Dot
- Wyze Camera
- SmartThings Hub
- SmartThings Water Sensor

Retail Value: \$165.95

Price for Travelers customers: \$135

Want it installed for you?

Add Expert Installation by Amazon Professional (available in many major metro areas) +\$134

[VIEW PACKAGE DETAILS](#)

Smart Kit Plus



Includes

- Echo Dot
- Wyze Camera (2)
- SmartThings Hub
- SmartThings Water Sensor (2)
- SmartThings Motion Sensor

Retail Value: \$236.91

Price for Travelers customers: \$198

Want it installed for you?

Add Expert Installation by Amazon Professional (available in many major metro areas) +\$173

[VIEW PACKAGE DETAILS](#)

Smart Kit Premier



Includes

- Echo Dot
- Wyze Camera
- SmartThings Hub
- SmartThings Water Sensor
- SmartThings Motion Sensor
- Ring Doorbell

Retail Value:

Price for Travelers customers:

Want it installed for you?

Add Expert Installation by Amazon Professional (available in many major metro areas) +\$173

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Call
1-844-900-8559

OR

Start your quote online

Home

Enter Zip Code

START QUOTE

FIND AN AGENT

Locate an agent in your area



The new Travelers Smart Home Solution - great home insurance, a great smart home device kit and savings

START BY GETTING YOUR QUOTE NOW FOR CUSTOMIZED HOME INSURANCE FROM TRAVELERS

Start your quote now



Product Give-Aways

Chubb recommends

Leak Defense by Sentinel Hydrosolutions.

Here's why

- Premium water defense systems by Sentinel, provide the most comprehensive protection available, under most circumstances.
- We have worked with Sentinel to negotiate a discount up to 35% on the Leak Defense device for you and your home.
- Sentinel makes the entire installation process as hassle-free as possible. Via a Chubb dedicated toll-free number (855-422-3426); Sentinel will manage the entire process, from product education to installation scheduling/coordination with one of their network plumbers.
- Sentinel's service includes regular communication, including a follow-up call after installation to ensure you understand how the system works.
- If you would rather use your own plumber, Sentinel will coordinate installation with them as well.

For more information on Leak Defense, visit www.leakdefensesystem.com to view video demos, FAQs, and information on their new app.

Learn more >



Policy Discounts



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What is Safeco doing?

Water Mitigation Hub

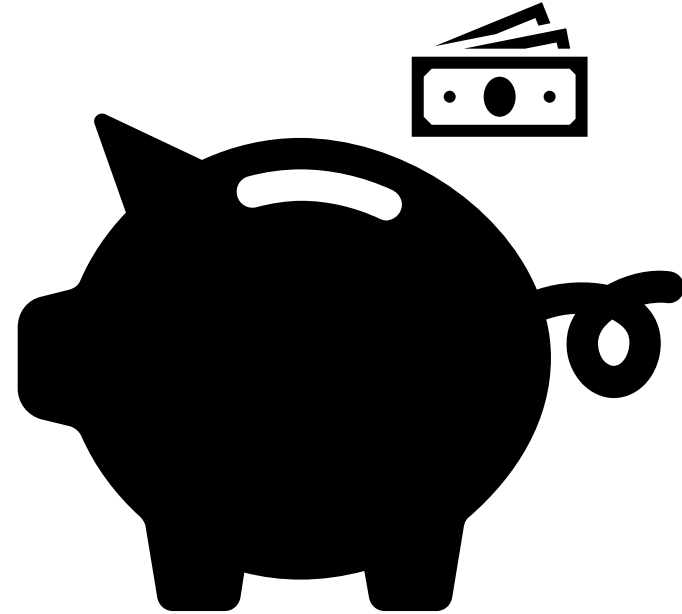
Flo Marketing Program



Water Damage Protection Cash Back Program



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What can agents do?

How many of you help your customers with connected homes? Water Mitigation?

Yes - Connected Home Devices
(smoke, heat, security)

Yes - Water Sensors

Yes - Both

Not at this time

Take-aways

**Be flexible about
changing technology**

**Partner with carriers and
look for marketing
opportunities**

**Understand customers
and how they use
technology**

**Advise and guide
customers through water
losses**

Questions?