



Where Insurance Business Begins

# Progress Report

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Irv Kantar, ID Federation Business Manager



# History of ID Federation



- A nonprofit coalition of insurance professionals
  - **Agents**
  - **Carriers**
  - **Solution providers**
  - **Industry associations**
- Formed to address **password management**
- Passwords are intended to increase security.  
But using unique credentials for every site not only drastically slows business but **may actually create more risk.**
- ID Federation developed **SignOn Once**, a solution that allows one password for access to multiple sites

# What is SignOn Once?



- **Users have one ID and password** to transact business with all participating partners
- Meets the security needs of all segments of the independent insurance channel
- **Free for agencies**
- **Seamless for the user** because everything happens behind the scenes

# ID Federation and Cybersecurity



- Insurance agencies are entrusted to protect customer's personal and carrier partner information
- SignOn Once protects systems and data from unauthorized attacks
- 67% of breaches hit small businesses and can cost up to \$690,000!
- If you no longer need a password to connect, you have reduced the vulnerability of unauthorized access!

# ID Federation and Cybersecurity



- No more credentials on sticky notes or under a user's keyboard means less security risk
- ID Federation's federated model takes on the burden of protecting carrier partners, meaning the agency only needs to protect access to its own management system
- For more information, consult the ACT "Agency Cyber Guide 2.0"

# Single Sign On and Multi-factor Authentication



- **Single Sign On (SSO)** is the technology used by SignOn Once
- **Multi-factor Authentication (MFA)** is a method to confirm a user's identity
- **Regulations** increasingly require the use of MFA technology



# Current Activity at ID Federation



- **Status**
  - MFA Y/N Attribute
  - DEPROV Y/N Attribute
  - Test IdP
- **Committees**
  - Business
  - Technical







## ID Federation Survey

- 400 respondents
- 30–60+ minutes to add or delete user
- The agencies each manage as many as 7,200 passwords for insurance transactions

**Credential management is the No. 1 pain point for independent insurance agencies.**





SignOn Once  
to the rescue

**‘Stockholm Syndrome’**

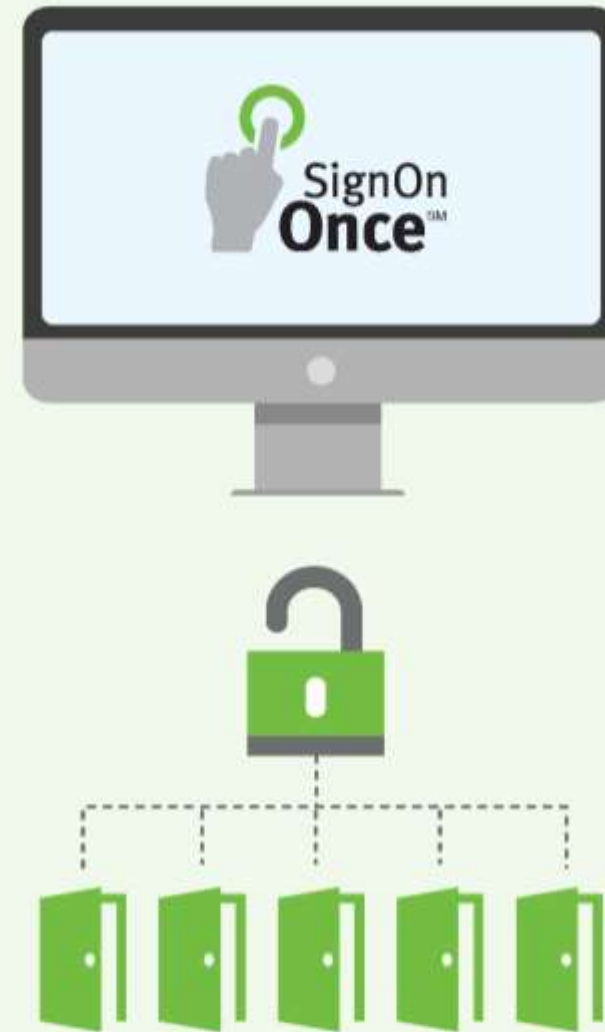


## Before SignOn Once



**Opens one site at a time.**

## After SignOn Once



**Opens all partner sites.**



This year alone, if all the carriers,  
MGAs and solution providers with  
whom our agency does business  
were participating in this one,  
industry-wide solution, SignOn  
Once would save my agency  
**\$325,000.**

**MIKE FOY**

How much  
would  
SignOn Once  
save your  
agency?





**With every carrier and solution provider that participates in SignOn Once, it becomes more effective and efficient for agencies.**

**Agents benefit as each new carriers joins**



# It's your revolution. Make it happen.

## 1. Get social with ID Federation

- Facebook
- LinkedIn
- Twitter

## 2. Read blogs and newsletters on the ID Federation website

## 3. Turn to ID Federation for the information you want



**Ask your carrier rep when their company  
will offer SignOn Once**



**Tell your rep  
how  
important  
SignOn Once  
is to your firm**





# Use the automated request letter to write to your carriers and solution provider

Click on “We Need SignOn Once!” on  
the [idfederation.org](http://idfederation.org) homepage

Ask for SignOn Once now

We Need SignOn Once!



**Reward the  
carriers who  
offer  
SignOn Once  
with your  
business**



**A better insurance world is in sight**



# Current Members



# Questions?

***Want more information? [info@idfederation.org](mailto:info@idfederation.org)***

**[Irv.Kantar@idfederation.org](mailto:Irv.Kantar@idfederation.org)**

