THE 2024 BEST PRACTICES AGENCIES

CONDUCTED

BIG 1 *III* REAGAN

ALABAMA

Starke Agency Thames Batre Insurance Crawford Skinner Agency CAH Holdings, Inc. & Subsidiaries/ CAC Holdings, LLC & Subsidiaries Valent Group

Harmon Dennis Bradshaw, Inc.

ARIZONA

Southwest Financial Corp The Arizona Group **Strong Tower Insurance Group**

ARKANSAS

Meadors, Adams & Lee, LLC Community Insurance

CALIFORNIA

Woodruff-Sawver & Co. DiBuduo & DeFendis Insurance Brokers, LLC B.H. Gold Insurance Agency, Inc. Morris & Garritano Insurance Agency Rancho Mesa Teague Insurance Navion Insurance Associates CalNonprofits Insurance Services MST Insurance Solutions

CALIFORNIA cont'd

The Insurance Store C3 Risk & Insurance Services

COLORADO IMA Financial Group

Moody Insurance Agency Colorado Insurors Service. Inc. Surescape Insurance Services CRS Insurance Brokerage

CONNECTICUT

Smith Brothers Insurance, Inc **DELAWARE**

ACA Club Insurance Agency

Wilgus Associates, Inc. Bellevue Insurance Services LLC

DISTRICT OF COLUMBIA

Howard W. Phillips & Company

FLORIDA

ThompsonBaker Agency, Inc. Lumbra Risk Advisors Corkhill Insurance Agency, LLC Atlas Insurance Agency NSI Insurance Group LLC Rolfs Insurance Sevices Wilson, Washburn & Forster Insurance Wallace Welch & Willingham Cothrom Risk & Insurance Services The Fessler Agency Inc. Fudge Insurance

GEORGIA

Sterling Seacrest Pritchard Siegel Insurance Inc. Gillman Ins Problem Solvers Turner & Associates Insurance Oakbridge Insurance Watson & Knox, Inc. Galis Stewart Insurance Palmer & Cay Blanton & Griffin Insurance Agency Legacy Risk Solutions, LLC

ILLINOIS

The Horton Group R.W. Troxell & Company The Plexus Groupe LLC Dansig, Inc. Aleckson Insurance Agency First Mid Insurance Group Insurance World Agency Inc.

INDIANA

Gibson Insurance Agency, Inc. The MJ Companies LHD Benefit Advisors **Ovation Insurance** Crossroads Insurance

IOWA

TrueNorth Companies Shomo-Madsen Insurance GreenState Insurance Services, LLC Midwest Insurance Corporation Central Insure Relion Insurance Solutions Ratcliff & Blake Insurance Professionals, MISSISSIPPI

KANSAS

Runnebaum, Inc DBA SBS Insurance Agency The Reilly Company Fuqua Insurance Group Conrade Insurance Group

KENTUCKY

Insurance Center, Inc.

Higgins Insurance Sterling G. Thompson Company, LLC Lawton Insurance Houchens Insurance Group Commonwealth Insurance Services Energy Insurance Agency

LOUISIANA

The Hartwig Moss Insurance Agency Paulin Insurance Associates Ensure Agency, Inc.

MARYLAND

Joseph W. McCartin Insurance. Inc.

MASSUCHETTS

Deland, Gibson Insurance FBinsure, LLC H W Lapointe Insurance Agency Inc. Kaplansky Insurance MTM Insurance Associates LLC; MTM Brainerd Insurance Inc: MTM Ins of GRT Haverhill Inc **Tetrault Insurance Agency**

MICHIGAN

Berends Hendricks Stuit Insurance Agency, LLC Kapnick & Company, Inc. ML&L Insurance Agency Russell & Schrader Insurance Agency, Inc. Peabody Insurance Agency, Inc.

MINNESOTA

Christensen Group, Inc. Insurance Center of Buffalo Zimny Insurance Agency

Fisher Brown Bottrell Insurance Galloway Chandler McKinney SouthGroup Insurance & Financial Services Ross & Yerger Insurance, Inc. Lemon-Mohler Insurance Agency Entrekin Ins Services LLC

MISSOURI

Ollis/Akers/Arney

MONTANA

Seitz Insurance Agency First West, Inc. DBA: First West Insurance

NEBRASKA

UNICO Group, Inc. Rvder Rosacker McCue & Huston

NEVADA

Cragin & Pike LP Insurance Services, LLC

NEW JERSEY

Nottingham Agency Inc dba Nottingham Insurance Tri County Agency of Brick, Inc. The Van Dyk Group Bogle Agency Insurance Rue Insurance **Provident Protection Plus**

NEW MEXICO

Berger Briggs Insurance & Risk Solutions Inc.

NEW YORK

Gilrov, Kernan & Gilrov, Inc. Stahlka Agency, Inc. Tompkins Insurance Agencies, Inc. MetzWood Insurance Mackoul Risk Solutions. LLC Mike Preis Inc. Curabba Agency Mirabito-Gresham Insurance & Bonds Agency LLC The Ron Keats Insurance Agency, Inc. Garbe Associates, LLC

NORTH CAROLINA

Wells Insurance Twin City Insurance Agency, Inc. O'Connor Insurance Associates **HPB** Insurance Group Wade Associates, LLC First Citizens Insurance Services Highstreet Insurance and Financial Service of the Southeast Inc. Granite Insurance Agency Mountcastle Insurance Triangle Risk Advisors, Inc. Lipstone Insurance Group

NORTH DAKOTA

Alliance Insurance Services Bell Insurance Services LLC

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Hylant Group

Carroll Insurance & Risk Management Group LLC Leugers Insurance Agency, Inc.

> BIG "I" BEST PRACTICES

*AGENCY

* 2024 Top Performer *

OHIO cont'd

Phelan Insurance Agency Inc. Wilks Insurance Agency. Inc. Huntington Insurance

Wm. G. Uhl Agency, Inc. DBA The Uhl Jacobs Vanaman Agency, Inc.

Ray Insurance Agency, Inc. O'Neill Insurance Agency, Inc. Hamler-Gingrich Insurance Agency, Inc. Consolidated Insurance Group LLC Van Nostran Young & Associates, Inc. Oswald Companies

OKLAHOMA

INSURICA, Inc. Berrong Insurance Agency BancFirst Insurance Services Professional Insurors Agency ECI Insurance

OREGON

The Partners Group, LLC MVW Insurance Inc

PENNSYLVANIA

Engle-Hambright & Davies, Inc. Gunn-Mowery William B. Parry & Son, LTD DBA Parry Insurance Seubert & Associates, Inc. Howard Hanna Insurance Services Gilberts Risk Solutions Keller Agency, Inc T/A Keller-Brown Insurance Services Sprowls Insurance Group The Hartman Agency, Inc.

RHODE ISLAND

Starkweather & Shepley Insurance Brokerage Inc. Apple Valley Agency, Inc.

SOUTH CAROLINA

Peoples Underwriters, Inc. Irmo Insurance Agency, Inc. **South Carolina Insurance Brokers CSP Insurance Services** The Cason Group

SOUTH DAKOTA

BridgeMark Insurance Solutions Inc

TENNESSEE

Collier Insurance Commercial Insurance Associates,

Martin & Zerfoss Inc. McDaniel-Whitley, Inc. BES Insurance Group Athens Insurance Agency RPA Insurance, LLC dba RSS Insurance

Builtwell Insurance Agency, Inc. Full-Line Insurance Agency Powell & Meadows Insurance

Agency Insurefit RM

Insurance Group of America LLC **TEXAS**

Swingle, Collins & Associates Weatherby-Eisenrich Insurance Brady, Chapman, Holland

& Associates Higginbotham Insurance Agency

Bosworth & Associates RKCW Insurance Watkins Insurance Group Dean & Draper Insurance

Agency, LP Pierson & Fendley Insurance Agency, LLC

SWBC Insurance Services, Inc Century Insurance Agency Inc Patterson & Associates Insurance Agency

CoVerica, Inc. Montalvo Insurance Agency Shepard & Walton Employee

Benefits GIA Insurance Agency Insurors of Texas General Agency WinStar Insurance Group

TEXAS cont'd

The Risk Specialty Group Walthall, Sachse & Pipes, Inc. Tower Street Insurance Texan Insurance

The Buckner Company Beehive Insurance Agency, Inc. American Insurance and Investment

Western States Insurance The Insurance Center Fred A. Moreton & Company

VIRGINIA Scott Insurance

The Winchester Group Inc. Sahouri Insurance Agency and Financial Services Inc

WASHINGTON

Davidson & Associates Insurance The Ballard Agency, Inc

WEST VIRGINIA

Mountain State Insurance Agency G. J. Garton Insurance Agency. Inc. Thornburg Insurance Agency United Security Agency

WISCONSIN

M3 Insurance R&R Insurance Services Alongi Santas Moss Insurance







Hänover

NATIONAL

GENERAL

an **Alistate** company

TRAVELERS







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Nationwide[®]





FIRST INSURANCE

A WINTRUST COMPANY



<\$1.25M: LIPSTONE INSURANCE GROUP

\$2.5-5M: WATSON & KNOX. INC

\$5-10M: H W LAPOINTE INSURANCE AGENCY INC

\$1.25-2.5M: MONTAL VO INSURANCE AGENCY

\$10-25M: COLLIER INSURANCE

>\$25M: STERLING SEACREST PRITCHARD